

## COMPANY OVERVIEW

### CANNABIS & GLASS

Gianni Santucci is the Director of Cannabis and Glass, a recreational marijuana dispensary located in Spokane, Washington.

Both Gianni and the Leadership at Cannabis & Glass found themselves battling multiple daily recurring cash management issues that stemmed from having too much cash on hand and no real way of managing it effectively.

“ We started to look for a solution that would not only lessen the security risks but improve our cash management practices,” Gianni said. “We were facing multiple recurring issues, such as having to devote many hours every day to performing manual cash counts.”



## PROBLEM

**Cannabis retailer had too much cash on hand, which led to multiple daily money management issues and security concerns.**

- Cannabis and Glass is a cash-only business, and money started to pile up within a few hours of opening. Managers were forced to perform several daily bank runs — with tens of thousands of dollars in unsecured money on hand.
- Their traditional “dumb” safe did nothing to help alleviate the cash management issues. To make matters worse, multiple employees had the combination to the safe, and there was zero accountability nor chain of custody for the cash.
- They quickly realized their current method of management was unsustainable. So far, they were lucky — no major security incidents — but how long would that luck last?

## SOLUTION **The CashWizard Smart Safe by AMSEC**

- Gianni and the Leadership Team sat down and made a list of the cash management problems they needed to resolve. After listening to recommendations from their colleagues and an exhaustive internet search, they settled on the American Security Cash Wizard Smart Safe.
- The Cash Wizard Smart Safe automates several daily and time-consuming tasks, thereby freeing up the Budtenders at Cannabis and Glass to focus on providing world-class customer service.
- The advanced analytics and reporting of the American Security Cash Wizard Smart Safe provided Gianni with intelligent insights into the cash flow of the business. As a result, this allowed him to make more informed decisions.

“ The ease-of-use factor was a huge benefit. It provided us with the ability to drop bills into the feeder and easily remove and replace the cassettes. The American Security Cash Wizard Smart Safe ultimately provided us with increased peace of mind knowing that we’re efficiently and securely managing our cash.”

